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11/11/1997 📅 Saudi 🌐 Riyadh D.C 📍

Tareq Salman

Sales consultant

المقدمة

I am a committed, friendly and hardworking Customer Service Advisor with a passion for providing excellent customer service at all times. In my current role, I have resolved more than 150 issues, always having the needs of the customers and the reputation of the organisation at heart. I have dealt with customers' enquiries and complaints face-to-face, over the phone and via email. My excellent customer service and communication skills, combined with my relevant work experience, make me a real asset to any organisation that I work for.

الخبرات العملية

Sales Consultant

SARA GROUP , Villoroy And boach

Jul 2021 - Sep 2020 📅

Riyadh

- Present, promote and sell products/services using solid arguments to existing and prospective customers
- Perform cost-benefit and needs analysis of existing/potential customers to meet their needs
- Expedite the resolution of customer problems and complaints to maximize satisfaction
- Achieve agreed upon sales targets and outcomes within schedule
- Coordinate sales effort with team members and other departments
- Supply management with reports on customer needs, problems, interests, competitive activities, and potential for new products and services
- Keep abreast of best practices and promotional trends
- Continuously improve through feedback

Sales supervisor

THE SET

May 2020 - May 2019 📅

Riyadh Park

- Develop the appropriate strategy to achieve the goals
- Directing and motivating employees
- Coordination among employees with work schedule and required tasks
- Follow up of after sales operations, Follow up on potential B2B clients
- Training new employees and helping them complete the proposed training strategy
- Keeping the management department informed based on the proposed strategy in the facility
- The ability to communicate and deal with different human nature and cultures of all kinds
- Monitoring the behavior of competing companies and studying the labor market
- The ability to make the right and right decisions, at the right time and without hesitation

التعليم الاكاديمي

High school

الجامعة/الكلية

Feb 2020 - Feb 2020 📅

80%	باور بوينت	90%	مايكروسوفت أوفيس
90%	شبكة الويب والمهارات الاجتماعية	80%	مايكروسوفت أكسس

المهارات الشخصية

80%	Leadership	90%	Achievement
90%	Multi-Tasks	90%	Time management

اللغات



English - Fluent



Arabic - Native

الدورات التدريبية

فخور بكوني

منظم

التفكير الإبداعي ، الفعالية ، الإنتاجية

أخط

تحليل المشاكل ، صنع القرار ، إدارة المشاريع ، التخطيط الاستراتيجي

أعمل بروح الفريق الواحد

التعاون وتحديد الأهداف وقيادة المجموعة

إدارة الوقت

