

MOHAMMED ALMOGARRY

Riyadh, Central Province
Cell: 0591447753 - m.almogarry@hotmail.com

PROFESSIONAL SUMMARY

Talented sales professional effective at multi-tasking and reaching sales targets. Builds loyalty and long-term relationships with customers. Experienced operations manager has been developed efficient workflow, and managed employees to achieve operational targets and objectives.

SKILLS

- Team building
- Top-rated sales performance
- Creative problem solver
- Negotiation skills
- Quick learner

EXPERIENCE

07/2017 –04/2021

Director of Manpower Department and lodgings Alajeer Recruitment Company (ARCO)- Riyadh

Basically, managing three divisions: transportation, lodgings, and operations for a company that provides more than 15,000 labors` services.

05/2017 to 07/2017

Acting Sales & Marketing Manager Aljabr Financing Corporation- Dammam

Managing the organization`s sales and marketing department including hiring, training, reporting, planning marketing programs (campaigns), identifying potential markets for the organization`s product, setting short- term and long-term goals/objectives.

09/2016 to 05/2017

Sales Regional Manager- Eastern Region Aljabr Financing Corporation- Dammam

Manages, implement and administer Sales and Marketing activities, formulating Sales and Marketing plans, guidelines, policies and short-term strategies as well as setting goals and targets.

01/2015 to 12/2015

Volunteer as a coordinator Saudi Student Association at Morgan State University – Baltimore, MD USA

Preparation for activities and events that are related to the Saudi club at Morgan State University

05/2015 to 05/2015

Volunteer as a Coordinator Saudi Arabian Monetary Agency (SAMA) – Saudi Job Fair Event in Washington DC, US

Sorting CVs and scheduling interviews for job seekers

08/2011 to 08/2012 **Sales Manager**
Al-Rajhi Bank – *Dammam*
Marketed banking products including personal accounts, loans and credit cards.

EDUCATION

2014-2016 **Master of Business Administration: GPA 3.67 out of 4**
Morgan State University - *Baltimore, MD, USA*

2007-2011 **Bachelor of Business Administration Focusing on Financial**
Management GPA: 4.44 out of 5:
King Saud University - *Riyadh, Saudi Arabia*

CERTIFICATIONS

- Skills of building key performance indicators by Genius Making Center for Training (July, 2019)
 - Methods of Detecting Counterfeiting & Forgery in Banknotes & Documents (August, 2011)
 - Saudi Arabia Monetary Agency Regulations (August, 2011)
 - Wathek program By Dale Carnegie -more than 60 hours- (May, 2011)
Wathek developmental program is aimed at equipping young men and women to interactively deal with life, the program enables youth to possess the skills need to achieve their goals and elevate to a successful level be it at university, home, and a general practical life.
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REFERENCES

Available upon request